Find The Freedom To Be Yourself...

And Reach Your True Potential

Kathy Tagenel

Kolbe Certified Consultant

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"My definition of Success:

The freedom to be yourself."

— Kathy Kolbe

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Hierarchy of the Levels of Human Effort

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Use the power of your mind to accomplish greatness

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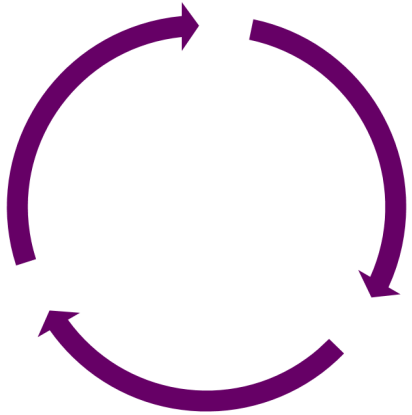
Three Parts of the Mind

Cognitive
Thinking

IQ
Skills
Reason
Knowledge
Experience
Education



Affective
Feeling

Desires
Motivation
Attitudes
Preferences
Emotions
Values

Conative
Doing

Drive
Necessity
Innate Force

Instinct
Mental Energy
Talents

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Kolbe Action Modes®

Fact Finder: Gather & share information

How much information we need to take action

Follow Thru: Organize & design

How much order and planning we need

Quick Start: Deal with risk & uncertainty

How much risk and uncertainty we can handle

Implementor: Handle space & tangibles

How much we need tangibles

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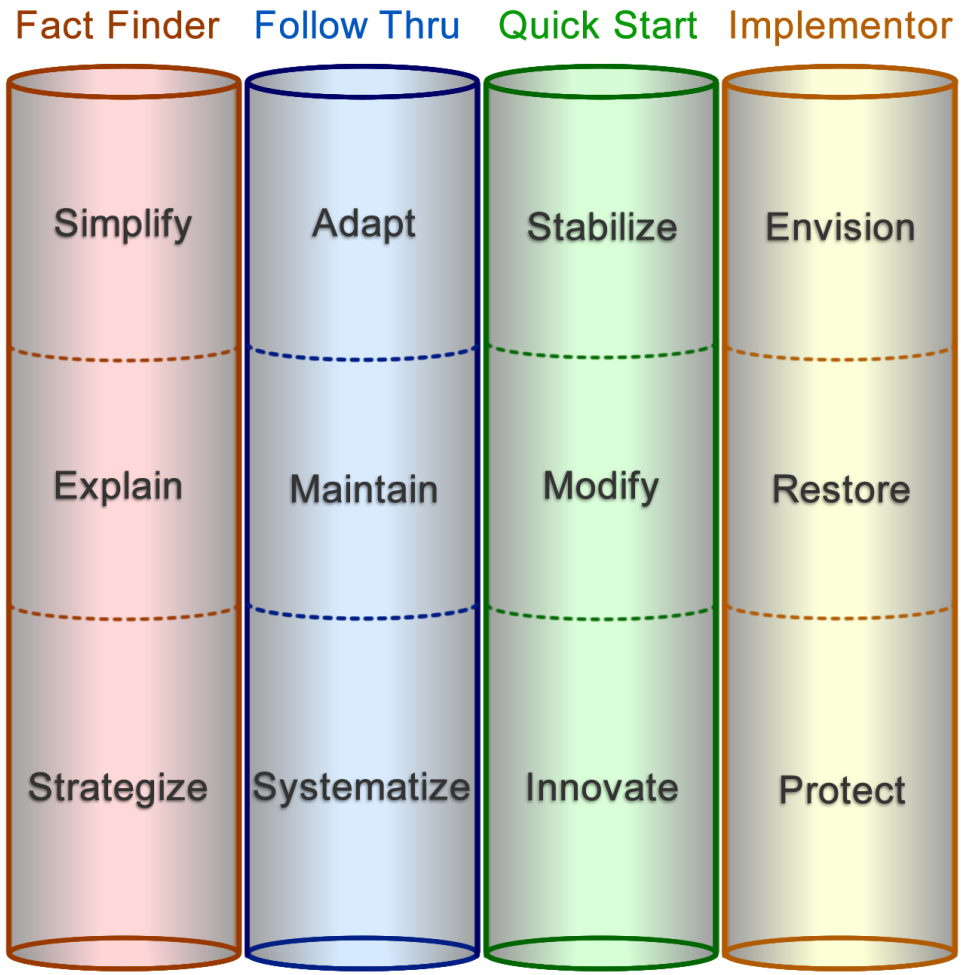
12 Kolbe Strengths™



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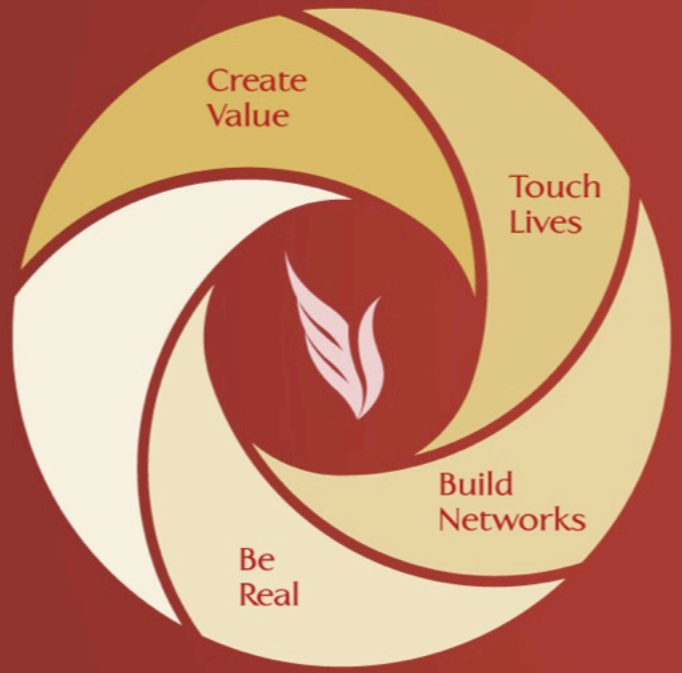
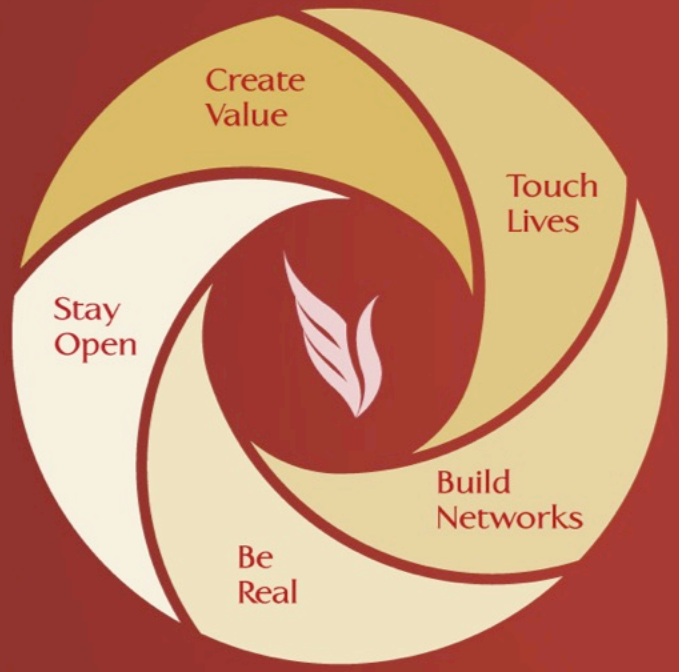


The Law of Authenticity

The most valuable gift you have to offer is yourself.



The Go-Giver Way

Give exceptional value.

Enjoy extraordinary results.

“The more you give, the more you have.”
~ Bob Burg and John David Mann, *The Go-Giver*

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